(A JOINT VENTURE OF GOVT. OF INDIA AND GOVT. OF MAHARASHTRA)

ADVT No: MAHA-Metro/P/HR/07/2021

Date: 22nd November, 2021

REQUIREMENT OF DIRECTOR FROM METRO RAIL / RAILWAY / RAILWAY PSU'S/ GOVT. ORGANIZATION ON CONTRACT / DEPUTATION BASIS FOR THE PERIOD OF FIVE YEARS FOR STRATEGIC PLANNING DEPARTMENT OF MAHARASHTRA METRO RAIL CORPORATION LIMITED.

Maharashtra Metro Rail Corporation Limited (MAHA-Metro) a Joint Venture Company with equal participation (50:50) from Govt. of India and Govt. of Maharashtra is implementing Nagpur / Pune / Nasik Metro Rail Projects in the state of Maharashtra.

To meet with the immediate requirement of experienced personnel for **Maharashtra Metro Rail Corporation Limited**; applications are invited from experienced persons of Indian Nationality from Metro Rail / Railway / Railway PSU's/Govt. Organization, for Strategic Planning Department having relevant experience, for the under-mentioned post on **Contract / Deputation** for the period of five years.

DIRECTOR (Strategic Planning):

Item	<u>Director (Strategic Planning)</u>				
Name of Organization	Maharashtra Metro Rail Corporation Limited (MAHA-Metro)				
No. of Post	01 (One) post				
Location	Nagpur / Pune/ Nasik				
Scale of the Post	Rs. 1,80,000 – 3,40,000 (IDA Pay) and Other Allowances / Perks, admissible as per Policy of the Company.				
Duration of Appointment	The appointment will be on contract basis, initially for the period of 05 years or till the date of superannuation, whichever is earlier.				
Qualification	Essential: The applicant should have a full time Bachelor's Degree in any discipline from reputed Institution.				
	Age of Sup	erannuation: 62 Years			
Age Limit	Age Limit as on closing date of advertisement				
(As on Closing	Minimum (Years)	Maximum (Years)			
Date)	45	57			

Item	<u>Director (Strategic Planning)</u>		
Reporting	The incumbent to the above post shall be a member of the Board of Directors of MAHA-Metro and will report to the Managing Director of the Company.		
	JOB DESCRIPTION & RESPONSIBILITIES		
	Director (Strategic Planning) will be responsible for:		
	Maximizing Non-Fare Box Revenue including the following;		
	 Value Capture Financing as per New Metro Rail Policy - 2017 from Property Development (Commercial & Residential). 		
	Advertising at stations, inside and outside the trains.		
	Marketing of station naming rights.		
	Marketing retail spaces at stations.		
	Timely receipt of betterment levy viz., 1% additional stamp duty and revenue from TOD.		
	 Additional land requirement after proper financial modelling to ascertain value capture for the project. 		
	 Focus on increasing ridership by integrating various modes of transport – feeder services and Multimodal Integration. 		
	 Co-ordination with State Government / Urban Local Bodies for obtaining land use change. 		
	 Arranging Debt Finance from Foreign Funding Agency / Domestic Financial Institutions. Co-ordination / Liaisoning with Line Ministry / Ministry of Finance (GoI) & State Governments. 		
	Non-motorized transport.		
	 Tie up with retail chains and enter into PPP agreements for areas above stations as well at standalone properties. 		
	 Joint development of the land belonging to MAHA-Metro / Urban Local Bodies / Private owners. 		
	 Responsible for Business Development such as consultancy works for other metros, deposit works and its liaison thereof. 		
	 Any other activity required for Strategic Planning at Nagpur / Pune / Other metro projects of MAHA-Metro. 		

Item	Director (Strategic Planning)				
		1. ESSENTIALS EXPERIENCE			
	a)	Worked at Executive Director or equivalent and above level position dealing with reputed Indian / Foreign financial institution with specialization in Financial Modelling especially in the Real Estate financing.			
	b)	More than 20 Years of Group-A Executive Service in Railway / Railway PSU's / Metro Rail / Member of Group "A" Accounts Service of Government of India / Gazetted service in Government, with proven track record. Out of which, at least 02 years' services at Executive Director level equivalent to IDA Pay - Scale of Rs. 1,50,000 – 3,00,000/- or at least 05 years' service at General Manager level equivalent to IDA Pay-Scale of Rs. 1,20,000 - 2,80,000/- (substantive or on deputation) or Officer's working, at least 05 year regular services in Pay Matrix Level-14 as per 7th CPC (SAG level) OR More than 20 Years of Executive Service in reputed Infrastructure Industries and having CTC of at least 50 lakhs per annum.			
	c)	Worked in Urban Rail Transportation Projects in the relevant area for at least 05 years.			
	d)	Worked in the areas of financial analysis, research and advisory / strategic role of Government organization for financial strategies, new business development and revenue generation.			
	e)	Worked in dealing / Liaoning with foreign agencies / resources for Govt. Projects from foreign agencies vig. KFW, AFD, EIB etc. and coordinating and interfacing with various Govt. agencies both at the Central and State Government levels for policy matters in urban transport projects.			
	f)	Experience of enhancement of ridership of Metro Rail Project / MMI.			
	g)	Liasoning in the areas of strategic planning, financial real estate modelling for projects undertaken on PPP model, presenting financial models to potential private sector participants, banks, financial institutions and real estate fund / Private players.			
	h)	Maximizing revenue from Non-Fare Box Collection, Advertisement, Public Relation activity, Administration, Property Development, Property Business in urban transport projects.			
	i)	Marketing of revenue generation activities in Urban Transport projects including liasoning and working in finance department with Central Govt., State Govt. and Local Bodies etc.			
	j)	Experience of business development work of Metro Rail Projects.			
	k)	Co-ordination with various stake holders for business development for additional revenues through Consultancy assignments			
	I)	Working experience in Indian / Foreign Investment Banks / Financial Institutions / Inter-governmental International Organization.			
		2. DESIRABLE EXPERIENCE:			
	Kn	owledge of Marathi language.			

- 1) Officer intending to come on deputation should obtain prior approvals for deputation, as per the HR Policy of their parent organization.
- 2) Candidate selected will be eligible for DA, Perks and other allowance as applicable in MAHA-Metro.
- 3) Experience will be reckoned as on closing date.
- 4) Candidates, who have already applied earlier in response to the Advt. No. MAHA-Metro/HR/05/2021 dated 17th September 2021 issued by General Manager (HR), Maharashtra Metro Rail Corporation, Nagpur needs to inform only about their candidature.

SELECTION PROCESS:

The selection method will comprise—Personal Interview followed by Medical Examination as per post's category. The selection process would judge different facets of knowledge, skills, experience, expertise, aptitude and physical fitness. The candidates will be shortlisted for interview, based on their eligibility / experience in the relevant field.

MEDICAL EXAMINATION:

The selected candidate will have to undergo medical fitness examination in MAHA-Metro's nominated hospital as per the prescribed medical category. The details of medical standard can be seen on MAHA-Metro Website (Link—Career).

HOW TO APPLY:

Eligible and interested candidates may apply as per the application format at **Annexure-I. All relevant** documents should be attached with the application.

Schedule of Selection Process:

- 1. The complete filled in application form should reach this office latest by 13/12/2021.
- 2. Names of shortlisted candidates will be informed through registered e-mail id provided in the application. The shortlisted candidates will have to appear for Personal Interview on the scheduled dates and time with all original documents / testimonials and experience certificates. The place of interview will be informed separately at the time of Interview. No separate communications by post will be sent to the candidates individually. The candidates are required to go through the instructions for Personal Interview sent along with e-mail and appear for the said test accordingly along with original copies of testimonials with one set of Xerox copy. The candidates should be in constant touch with MAHA-Metro website www.mahametro.org for updated information.
- 3. The candidates, who qualify the selection process, will be informed through registered e-mail id.
- 4. The provisionally shortlisted candidate shall be sent for medical examination as per the medical standards mentioned on MAHA-Metro's website.
- 5. The details are to be filled up in the format given and attach two copies of recent passport size photographs, all the relevant documents and testimonials.
- 6. Incomplete application or applications received after the due date will be summarily rejected. MAHA-Metro is not responsible for loss / delay in post.
- 7. MAHA-Metro is not responsible for any printing error that might have in advertently crept in.
- 8. Candidates applying from Metro Rail / Railway / Govt. organization / PSUs etc. will have to forward application though proper channel or need to submit "NO OBJECTION CERTIFICATE" from parent department at the time of Interview. Candidates, who are on deputation should intimate their parent department before apply.
- 9. The Disciplinary and Vigilance clearance of the candidates, certified by Present Employer should be enclosed with application.
- 10. OBC candidates are required to submit the latest OBC caste certificate in Central Govt. Format only at the time of interview
- 11. SC/ST certificate are requested to submit caste certificate at the time of interview.
- The service bond policy of MAHA-Metro will be applicable to all the selected candidates.

- 13. TA reimbursement will be limited to Flight Charges (Economy Class only) to the candidates shortlisted for interview, subjected to submission of relevant proof of journey.
- 14. However, candidates after selection are likely to be posted at Nagpur/Pune or any other project of MAHA-Metro, anywhere in India during their services in MAHA-Metro.

The eligible and willing candidates, who fulfil the above-mentioned eligibility criteria may apply along with their detailed particulars in the enclosed format positively by 13/12/2021, by speed post to the General Manager (HR) at the following address:

THE ENVELOPE SHOULD BE PROPERLY SEALED AND SUPERSCRIBED WITH

Name of the Post	, Category		
To,			
	General Manager (HR),		
	Maharashtra Metro Rail Corporation Limited,		
	1 st Floor, The Orion Building,		
	Arjun Mansukhani Marg, Opp. St. Mira College,		
	Koregaon Park, Pune – 411001.		





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ADVT NO. MAHA-METRO/P/HR/07/2021, DATED 22nd November, 2021

Recent passport size self – attested photograph to be pasted here

APPLICATION FORMAT (TO BE FILLED IN BOLD ENGLISH CAPITAL LETTERS BY THE CANDIDATE IN HIS OWN HANDWRITING)

1	Name of the Post				
2.	Option for joining MAHA-Metro on (Please tick (✓))	Contract		Deputation	
3	Name of the Candidate (Mr./Ms./Mrs.)	First Name	Middle Name		Last Name (Surname)
4	Gender				
5	Father's / Husband's Name (Shri / Mr.)	First Name	Middle Name		Last Name (Surname)
6	Date of Birth (DD/MM/YYYY)				
7	Age as on Closing date:	Years-	Months-		Days-
8	Address for Correspondence				
9	Permanent Address				
10	Contact No. with STD Code				
11	Mobile Number				
12	Email ID				
13	Category (SC / ST / OBC / UR)				



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14	Details of Education Qualification from 10 th Class Onwards	Name of Course	Examination Passed in year	Name of Institute	Name University/ Board	Percentage / Class / CGPA
Α	Class 10 th / SSC					
В	Diploma / Class 12 th / HSC					
С	Graduation (Bachelor's Degree)					
D	Post-Graduation Degree					
E	Computer Knowledge/ Diploma					
F	Any Other Qualification					
15	Presently Employed in Metro Rail / Railway / Railway PSU's / Infrastructure Industries					
Α	Name of Present Organization					
В	Date of Joining					
С	Present Post/Post on which Working					
D	Pay Scale on which working (full pay scale with basic pay) CDA/IDA or Gross Per Month.	Pay Scale (IDA/CDA/CTC)		Basic Pay		Gross Salary Per Month
E	Date from which existing pay scale is applicable.					
F	Total number of years in Executive Service with details of number of years in each grade/post.					



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16	Details of experience with	
	supporting documents	
	(In chronological orders)	
	(iii ciiioilological orders)	
	*Separate sheet for	
	experience after eligibility	
	qualification with full details	
	-	
	to be enclosed in the	
	following format	

Positions held during Gazetted /Executive service (since date of initial appointment):

S. No.	Designation and Place of Posting	Organization	From (dd/mm/yy)	To (dd/mm/yy)	Pay Scale	Description of Work
1.						
2.						
3.						
4.						
5.						
6.						

(Separate sheet may be attached, if necessary)

Note: Strike off whichever is not applicable.

I hereby declare that all the information furnished by me above is true to my best belief.
I understand that any false information / misrepresentation will lead to immediate cancellation
of my candidature at MAHA-Metro.

Date	
Place	

Name & Sign. of Candidate

Enclosure (Self-Attested):

- 1. Details of Educational Qualifications (Qualifying Examination, Other)
- 2. Details of Work Experience (Photocopy of office-order or Certificate of Employer)
- 3. NOC from Current Employer (if applicable).
